

Texas DIR pricing

Texas Cooperative Contract Program: DIR-CPO-5345

Company name: Periscope Holdings, Inc. · Bid Package 2 — Itemized pricing sheet

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* DIR customer price includes the 0.75% DIR administrative fee: $\text{DIR customer price} = \text{MSRP} \times (1 - \text{DIR discount \%}) \times (1 + 0.75\%)$.

1. Average discount by brand

Brand	Function	Average discount per brand
Periscope ePRO	Annual SaaS	18%
Periscope Marketplace	Annual SaaS	18%
Bidnet Direct (Periscope Source)	Annual SaaS	18%
Periscope Services	Annual SaaS	9.75%

2. Product pricing detail

Software · Annual SaaS · Discounts are % off MSRP or list price.

Periscope ePRO

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - State Supplier Management	State 500K-1M	\$93,730	18%	\$77,435.04	Each
Annual SaaS - State Sourcing Management	State 500K-1M	\$138,020	18%	\$114,025.22	Each
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 500K-1M	\$155,530	18%	\$128,491.11	Each
Annual SaaS - State Invoice	State 500K-1M	\$93,730	18%	\$77,435.04	Each
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 500K-1M	\$228,660	18%	\$188,907.46	Each
Annual SaaS - State Contract Pro (CLM)	State 500K-1M	\$225,570	18%	\$186,354.66	Each
Annual SaaS - State Contract Lite	State 500K-1M	\$44,290	18%	\$36,590.18	Each
Annual SaaS - State Reconciler	State 500K-1M	\$150,000	18%	\$123,922.50	Each
Annual SaaS - State Business Intelligence	State 500K-1M	\$22,660	18%	\$18,720.56	Each
Annual SaaS - State Integration	State 500K-1M	\$49,440	18%	\$40,844.86	Each
Annual SaaS - State Supplier Management	State 1M - 2M	\$112,270	18%	\$92,751.86	Each
Annual SaaS - State Sourcing Management	State 1M - 2M	\$138,020	18%	\$114,025.22	Each
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 1M - 2M	\$218,360	18%	\$180,398.11	Each
Annual SaaS Fee - State Invoice	State 1M - 2M	\$125,660	18%	\$103,814.01	Each
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 1M - 2M	\$228,660	18%	\$188,907.46	Each
Annual SaaS - State Contract Pro (CLM)	State 1M - 2M	\$284,280	18%	\$234,857.92	Each
Annual SaaS - State Contract Lite	State 1M - 2M	\$56,650	18%	\$46,801.40	Each
Annual SaaS - State Reconciler	State 1M - 2M	\$180,000	18%	\$148,707.00	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - State Business Intelligence	State 1M - 2M	\$35,020	18%	\$28,931.77	Each
Annual SaaS - State Integration	State 1M - 2M	\$66,950	18%	\$55,310.74	Each
Annual SaaS - State Supplier Management	State 2M-4M	\$155,530	18%	\$128,491.11	Each
Annual SaaS - State Sourcing Management	State 2M-4M	\$155,530	18%	\$128,491.11	Each
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 2M-4M	\$298,700	18%	\$246,771.01	Each
Annual SaaS - State Invoice	State 2M-4M	\$161,710	18%	\$133,596.72	Each
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 2M-4M	\$304,880	18%	\$251,876.61	Each
Annual SaaS - State Contract Pro (CLM)	State 2M-4M	\$318,270	18%	\$262,938.76	Each
Annual SaaS - State Contract Lite	State 2M-4M	\$73,130	18%	\$60,416.35	Each
Annual SaaS - State Reconciler	State 2M-4M	\$216,000	18%	\$178,448.40	Each
Annual SaaS - State Business Intelligence	State 2M-4M	\$62,830	18%	\$51,907.00	Each
Annual SaaS - State Integration	State 2M-4M	\$109,180	18%	\$90,199.06	Each
Annual SaaS - State Supplier Management	State 2M-4M	\$207,030	18%	\$171,037.83	Each
Annual SaaS - State Sourcing Management	State 4M-10M	\$207,030	18%	\$171,037.83	Each
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 4M-10M	\$375,950	18%	\$310,591.09	Each
Annual SaaS - State Invoice	State 4M-10M	\$258,530	18%	\$213,584.56	Each
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 4M-10M	\$382,130	18%	\$315,696.70	Each
Annual SaaS - State Contract Pro (CLM)	State 4M-10M	\$385,220	18%	\$318,249.50	Each
Annual SaaS - State Contract Lite	State 4M-10M	\$115,360	18%	\$95,304.66	Each
Annual SaaS - State Reconciler	State 4M-10M	\$259,200	18%	\$214,138.08	Each
Annual SaaS - State Business Intelligence	State 4M-10M	\$119,480	18%	\$98,708.40	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - State Integration	State 4M-10M	\$163,770	18%	\$135,298.59	Each
Annual SaaS - State Supplier Management	State 4M-10M	\$253,380	18%	\$209,329.89	Each
Annual SaaS - State Sourcing Management	State 10M-20M	\$253,380	18%	\$209,329.89	Each
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 10M-20M	\$473,800	18%	\$391,429.87	Each
Annual SaaS - State Invoice	State 10M-20M	\$316,210	18%	\$261,236.89	Each
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 10M-20M	\$481,010	18%	\$397,386.41	Each
Annual SaaS - State Contract Pro (CLM)	State 10M-20M	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - State Contract Lite	State 10M-20M	\$142,140	18%	\$117,428.96	Each
Annual SaaS - State Reconciler	State 10M-20M	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - State Business Intelligence	State 10M-20M	\$144,200	18%	\$119,130.83	Each
Annual SaaS - State Integration	State 10M-20M	\$199,820	18%	\$165,081.29	Each
Annual SaaS - State Supplier Management	State 10M-20M	\$283,250	18%	\$234,006.99	Each
Annual SaaS - State Sourcing Management	State 20M+	\$283,250	18%	\$234,006.99	Each
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 20M+	\$570,620	18%	\$471,417.71	Each
Annual SaaS - State Invoice	State 20M+	\$354,320	18%	\$292,721.47	Each
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 20M+	\$584,010	18%	\$482,479.86	Each
Annual SaaS - State Contract Pro (CLM)	State 20M+	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - State Contract Lite	State 20M+	\$159,650	18%	\$131,894.85	Each
Annual SaaS - State Reconciler	State 20M+	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - State Business Intelligence	State 20M+	\$163,770	18%	\$135,298.59	Each
Annual SaaS - State Integration	State 20M+	\$223,510	18%	\$184,652.79	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - State Self-Funded / Transaction Fee	State ePro	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - State Enterprise ePro	State ePro Enterprise	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 0 -250K	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Supplier Management	City & County 0 -250K	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Contract Lite	City & County 0 -250K	\$23,690	18%	\$19,571.49	Each
Annual SaaS-City & County Contract TEAMS	City & County 0-250K	\$29,600	18%	\$24,721.00	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 0 -250K	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 0 -250K	\$84,460	18%	\$69,776.63	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 0 -250K	\$62,830	18%	\$51,907.00	Each
Annual SaaS - City & County Invoicing	City & County 0 -250K	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Forms Builder Module	City & County 0 -250K	\$6,180	18%	\$5,105.61	Each
Annual SaaS - City & County Small Business Engine Module	City & County 0 -250K	\$5,150	18%	\$4,254.67	Each
Annual SaaS - City & County Business Intelligence	City & County 0 -250K	\$6,180	18%	\$5,105.61	Each
Annual SaaS - City & County Integration	City & County 0 -250K	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Reconciler	City & County 0 -250K	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 250K-500K	\$50,470	18%	\$41,695.79	Each
Annual SaaS- City & County Supplier Management	City & County 250K-500K	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Contract Lite	City & County 250K-500K	\$23,690	18%	\$19,571.49	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual Saas - City & County Contract TEAMS	City & County 250K-500K	\$44,200	18%	\$36,515.83	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 250K-500K	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 250K-500K	\$84,460	18%	\$69,776.63	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 250K-500K	\$93,730	18%	\$77,435.04	Each
Annual SaaS - City & County Invoicing	City & County 250K-500K	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Forms Builder Module	City & County 250K-500K	\$6,180	18%	\$5,105.61	Each
Annual SaaS - City & County Small Business Engine Module	City & County 250K-500K	\$5,150	18%	\$4,254.67	Each
Annual SaaS - City & County Business Intelligence	City & County 250K-500K	\$6,180	18%	\$5,105.61	Each
Annual SaaS - City & County Integration	City & County 250K-500K	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Reconciler	City & County 250K-500K	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 500K-750k	\$64,890	18%	\$53,608.87	Each
Annual SaaS - City & County Supplier Management	City & County 500K-750k	\$64,890	18%	\$53,608.87	Each
Annual SaaS - City & County Contract Lite	City & County 500K-750k	\$29,870	18%	\$24,677.10	Each
Annual Saas - City & County Contract TEAMS	City & County 500K-750k	\$55,880	18%	\$46,165.26	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 500K-750k	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 500K-750k	\$108,150	18%	\$89,348.12	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 500K-750k	\$156,560	18%	\$129,342.04	Each
Annual SaaS - City & County Invoicing	City & County 500K-750k	\$64,890	18%	\$53,608.87	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Forms Builder Module	City & County 500K-750k	\$9,270	18%	\$7,658.41	Each
Annual SaaS - City & County Small Business Engine Module	City & County 500K-750k	\$6,180	18%	\$5,105.61	Each
Annual SaaS - City & County Business Intelligence	City & County 500K-750k	\$15,450	18%	\$12,764.02	Each
Annual SaaS - City & County Integration	City & County 500K-750k	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Reconciler	City & County 500K-750k	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 750K - 1M	\$80,340	18%	\$66,372.89	Each
Annual SaaS - City & County Supplier Management	City & County 750K - 1M	\$80,340	18%	\$66,372.89	Each
Annual SaaS - City & County Contract Lite	City & County 750K - 1M	\$36,050	18%	\$29,782.71	Each
Annual SaaS - City & County Contract TEAMS	City & County 750K - 1M	\$52,600	18%	\$43,455.49	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 750K - 1M	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 750K - 1M	\$131,840	18%	\$108,919.62	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 750K - 1M	\$188,490	18%	\$155,721.01	Each
Annual SaaS - City & County Invoicing	City & County 750K - 1M	\$80,340	18%	\$66,372.89	Each
Annual SaaS - City & County Forms Builder Module	City & County 750K - 1M	\$11,330	18%	\$9,360.28	Each
Annual SaaS - City & County Small Business Engine Module	City & County 750K - 1M	\$7,210	18%	\$5,956.54	Each
Annual SaaS - City & County Business Intelligence	City & County 750K - 1M	\$23,690	18%	\$19,571.49	Each
Annual SaaS - City & County Integration	City & County 750K - 1M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Reconciler	City & County 750K - 1M	Available Upon Request	18%	Available Upon Request	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Sourcing Management	City & County 1M - 1.5M	\$93,730	18%	\$77,435.04	Each
Annual SaaS - City & County Supplier Management	City & County 1M - 1.5M	\$93,730	18%	\$77,435.04	Each
Annual SaaS - City & County Contract Lite	City & County 1M - 1.5M	\$44,290	18%	\$36,590.18	Each
Annual SaaS - City & County Contract TEAMS	City & County 1M - 1.5M	\$74,440	18%	\$61,498.61	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 1M - 1.5M	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 1M - 1.5M	\$156,560	18%	\$129,342.04	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 1M - 1.5M	\$219,390	18%	\$181,249.05	Each
Annual SaaS - City & County Invoicing	City & County 1M - 1.5M	\$93,730	18%	\$77,435.04	Each
Annual SaaS - City & County Forms Builder Module	City & County 1M - 1.5M	\$12,360	18%	\$10,211.21	Each
Annual SaaS - City & County Small Business Engine Module	City & County 1M - 1.5M	\$12,360	18%	\$10,211.21	Each
Annual SaaS - City & County Business Intelligence	City & County 1M - 1.5M	\$30,900	18%	\$25,528.04	Each
Annual SaaS - City & County Integration	City & County 1M - 1.5M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Reconciler	City & County 1M - 1.5M	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 1.5M - 2M	\$188,490	18%	\$155,721.01	Each
Annual SaaS - City & County Supplier Management	City & County 1.5M - 2M	\$183,000	18%	\$151,185.45	Each
Annual SaaS - City & County Contract Lite	City & County 1.5M - 2M	\$56,650	18%	\$46,801.40	Each
Annual SaaS - City & County Contract TEAMS	City & County 1.5M - 2M	\$100,494	18%	\$83,023.12	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 1.5M - 2M	\$1,673.75	18%	\$1,382.77	Per User

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 1.5M - 2M	\$314,150	18%	\$259,535.02	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 1.5M - 2M	\$251,320	18%	\$207,628.02	Each
Annual SaaS - City & County Invoicing	City & County 1.5M - 2M	\$188,490	18%	\$155,721.01	Each
Annual SaaS - City & County Forms Builder Module	City & County 1.5M - 2M	\$24,720	18%	\$20,422.43	Each
Annual SaaS - City & County Small Business Engine Module	City & County 1.5M - 2M	\$18,540	18%	\$15,316.82	Each
Annual SaaS - City & County Business Intelligence	City & County 1.5M - 2M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Integration	City & County 1.5M - 2M	\$63,860	18%	\$52,757.94	Each
Annual SaaS - City & County Reconciler	City & County 1.5M - 2M	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 2M-4M	\$251,320	18%	\$207,628.02	Each
Annual SaaS - City & County Supplier Management	City & County 2M-4M	\$251,320	18%	\$207,628.02	Each
Annual SaaS - City & County Contract Lite	City & County 2M-4M	\$100,940	18%	\$83,391.58	Each
Annual SaaS - City & County Contract TEAMS	City & County 2M-4M	\$135,667	18%	\$112,081.29	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 2M-4M	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 2M-4M	\$414,060	18%	\$342,075.67	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 2M-4M	\$288,400	18%	\$238,261.66	Each
Annual SaaS - City & County Invoicing	City & County 2M-4M	\$251,320	18%	\$207,628.02	Each
Annual SaaS - City & County Forms Builder Module	City & County 2M-4M	\$38,110	18%	\$31,484.58	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Small Business Engine Module	City & County 2M-4M	\$24,720	18%	\$20,422.43	Each
Annual SaaS - City & County Business Intelligence	City & County 2M-4M	\$62,830	18%	\$51,907.00	Each
Annual SaaS - City & County Integration	City & County 2M-4M	\$84,460	18%	\$69,776.63	Each
Annual SaaS - City & County Reconciler	City & County 2M-4M	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 4M-6MM	\$314,150	18%	\$259,535.02	Each
Annual SaaS - City & County Supplier Management	City & County 4M-6MM	\$314,150	18%	\$259,535.02	Each
Annual SaaS - City & County Contract Lite	City & County 4M-6MM	\$150,380	18%	\$124,236.44	Each
Annual SaaS - City & County Contract TEAMS	City & County 4M-6MM	\$183,150	18%	\$151,309.37	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 4M-6MM	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 4M-6MM	\$515,000	18%	\$425,467.25	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 4M-6MM	\$326,510	18%	\$269,746.24	Each
Annual SaaS - City & County Invoicing	City & County 4M-6MM	\$314,150	18%	\$259,535.02	Each
Annual SaaS - City & County Forms Builder Module	City & County 4M-6MM	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Small Business Engine Module	City & County 4M-6MM	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Business Intelligence	City & County 4M-6MM	\$87,550	18%	\$72,329.43	Each
Annual SaaS- City & County Integration	City & County 4M-6MM	\$105,060	18%	\$86,795.32	Each
Annual SaaS - City & County Reconciler	City & County 4M-6MM	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 6M-8MM	\$376,980	18%	\$311,442.03	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Supplier Management	City & County 6M-8MM	\$376,980	18%	\$311,442.03	Each
Annual SaaS - City & County Contract Lite	City & County 6M-8MM	\$200,850	18%	\$165,932.23	Each
Annual SaaS - City & County Contract TEAMS	City & County 6M-8MM	\$247,253	18%	\$204,268.07	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 6M-8MM	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 6M-8MM	\$615,940	18%	\$508,858.83	Each
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 6M-8MM	\$364,620	18%	\$301,230.81	Each
Annual SaaS - City & County Invoicing	City & County 6M-8MM	\$376,980	18%	\$311,442.03	Each
Annual SaaS - City & County Forms Builder Module	City & County 6M-8MM	\$62,830	18%	\$51,907.00	Each
Annual SaaS - City & County Small Business Engine Module	City & County 6M-8MM	\$50,470	18%	\$41,695.79	Each
Annual SaaS - City & County Business Intelligence	City & County 6M-8MM	\$113,300	18%	\$93,602.80	Each
Annual SaaS - City & County Integration	City & County 6M-8MM	\$126,690	18%	\$104,664.94	Each
Annual SaaS - City & County Reconciler	City & County 6M-8MM	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Sourcing Management	City & County 8M-10MM	\$424,360	18%	\$350,585.01	Each
Annual SaaS - City & County Supplier Management	City & County 8M-10MM	\$424,360	18%	\$350,585.01	Each
Annual SaaS - City & County Contract Lite	City & County 8M-10MM	\$251,320	18%	\$207,628.02	Each
Annual SaaS - City & County Contract TEAMS	City & County 8M-10MM	\$333,792	18%	\$275,762.26	Each
Annual SaaS - City & County Contract Pro (CLM)	City & County 8M-10MM	\$1,673.75	18%	\$1,382.77	Per User
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 8M-10MM	\$691,130	18%	\$570,977.05	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 8M-10MM	\$395,520	18%	\$326,758.85	Each
Annual SaaS - City & County Invoicing	City & County 8M-10MM	\$427,450	18%	\$353,137.82	Each
Annual SaaS - City & County Forms Builder Module	City & County 8M-10MM	\$75,190	18%	\$62,118.22	Each
Annual SaaS - City & County Small Business Engine Module	City & County 8M-10MM	\$62,830	18%	\$51,907.00	Each
Annual SaaS - City & County Business Intelligence	City & County 8M-10MM	\$156,560	18%	\$129,342.04	Each
Annual SaaS - City & County Integration	City & County 8M-10MM	\$145,230	18%	\$119,981.76	Each
Annual SaaS - City & County Reconciler	City & County 8M-10MM	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Self-Funded/Transaction	City & County Self-Funded/Transaction	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - City & County Enterprise	City & County Enterprise	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - K-12 & Special Districts	K-12 & Special District	Available Upon Request	18%	Available Upon Request	Each

Periscope Marketplace

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Marketplace Shopping	City & County 0 -250K	\$93,730	18%	\$77,435.04	Each
Annual SaaS - City & County Marketplace Ordering	City & County 0 -250K	\$30,900	18%	\$25,528.04	Each
Annual SaaS - City & County Marketplace Integration	City & County 0 -250K	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 250K-500K	\$62,830	18%	\$51,907.00	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Marketplace Ordering	City & County 250K-500K	\$21,630	18%	\$17,869.62	Each
Annual SaaS - City & County Marketplace Integration	City & County 250K-500K	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 500K-750k	\$156,560	18%	\$129,342.04	Each
Annual SaaS - City & County Marketplace Ordering	City & County 500K-750k	\$51,500	18%	\$42,546.73	Each
Annual SaaS - City & County Marketplace Integration	City & County 500K-750k	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 750K - 1M	\$188,490	18%	\$155,721.01	Each
Annual SaaS - City & County Marketplace Ordering	City & County 750K - 1M	\$62,830	18%	\$51,907.00	Each
Annual SaaS - City & County Marketplace Integration	City & County 750K - 1M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 1M - 1.5M	\$219,390	18%	\$181,249.05	Each
Annual SaaS - City & County Marketplace Ordering	City & County 1M - 1.5M	\$73,130	18%	\$60,416.35	Each
Annual SaaS - City & County Marketplace Integration	City & County 1M - 1.5M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 1.5M - 2M	\$251,320	18%	\$207,628.02	Each
Annual SaaS - City & County Marketplace Ordering	City & County 1.5M - 2M	\$82,400	18%	\$68,074.76	Each
Annual SaaS - City & County Marketplace Integration	City & County 1.5M - 2M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 2M-4M	\$288,400	18%	\$238,261.66	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - City & County Marketplace Ordering	City & County 2M-4M	\$95,790	18%	\$79,136.91	Each
Annual SaaS - City & County Marketplace Integration	City & County 2M-4M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 4M-6MM	\$326,510	18%	\$269,746.24	Each
Annual SaaS - City & County Marketplace Ordering	City & County 4M-6MM	\$108,150	18%	\$89,348.12	Each
Annual SaaS- City & County Marketplace Integration	City & County 4M-6MM	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 6M-8MM	\$364,620	18%	\$301,230.81	Each
Annual SaaS - City & County Marketplace Ordering	City & County 6M-8MM	\$120,510	18%	\$99,559.34	Each
Annual SaaS - City & County Marketplace Integration	City & County 6M-8MM	\$38,110	18%	\$31,484.58	Each
Annual SaaS - City & County Marketplace Shopping	City & County 8M-10MM	\$395,520	18%	\$326,758.85	Each
Annual SaaS - City & County Marketplace Ordering	City & County 8M-10MM	\$130,810	18%	\$108,068.68	Each
Annual SaaS - City & County Marketplace Integration	City & County 8M-10MM	\$38,110	18%	\$31,484.58	Each
Annual SaaS - State Marketplace Shopping	State 500K-1M	\$228,660	18%	\$188,907.46	Each
Annual SaaS - State Marketplace Ordering	State 500K-1M	\$75,190	18%	\$62,118.22	Each
Annual SaaS - State Marketplace Integration	State 500K-1M	\$24,720	18%	\$20,422.43	Each
Annual SaaS - State Marketplace Shopping	State 1M - 2M	\$228,660	18%	\$188,907.46	Each
Annual SaaS - State Marketplace Ordering	State 1M - 2M	\$75,190	18%	\$62,118.22	Each
Annual SaaS - State Marketplace Integration	State 1M - 2M	\$24,720	18%	\$20,422.43	Each
Annual SaaS - State Marketplace Shopping	State 2M-4M	\$304,880	18%	\$251,876.61	Each

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - State Marketplace Ordering	State 2M-4M	\$100,940	18%	\$83,391.58	Each
Annual SaaS - State Marketplace Integration	State 2M-4M	\$30,900	18%	\$25,528.04	Each
Annual SaaS - State Marketplace Shopping	State 4M-10M	\$382,130	18%	\$315,696.70	Each
Annual SaaS - State Marketplace Ordering	State 4M-10M	\$125,660	18%	\$103,814.01	Each
Annual SaaS - State Marketplace Integration	State 4M-10M	\$38,110	18%	\$31,484.58	Each
Annual SaaS - State Marketplace Shopping	State 10M-20M	\$481,010	18%	\$397,386.41	Each
Annual SaaS - State Marketplace Ordering	State 10M-20M	\$158,620	18%	\$131,043.91	Each
Annual SaaS - State Marketplace Integration	State 10M-20M	\$50,470	18%	\$41,695.79	Each
Annual SaaS - State Marketplace Shopping	State 20M+	\$584,010	18%	\$482,479.86	Each
Annual SaaS - State Marketplace Ordering	State 20M+	\$192,610	18%	\$159,124.75	Each
Annual SaaS - State Marketplace Integration	State 20M+	\$62,830	18%	\$51,907.00	Each
Annual SaaS - State Marketplace Enterprise	Enterprise	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - State Marketplace Self-Funded/Transaction	Self-Funded/Transaction	Available Upon Request	18%	Available Upon Request	Each

Bidnet Direct (Periscope Source)

Product description	Product part number	MSRP / list price	DIR discount % off MSRP	DIR customer price*	Unit
Annual SaaS - Bidnet Direct (Periscope Source) Enterprise	Bidnet Direct (Periscope Source) Enterprise	Available Upon Request	18%	Available Upon Request	Each
Annual SaaS - Bidnet Direct (Periscope Source) up to 5 users. Contract lite version included	City and County Pop <100K	\$14,600	18%	\$11,972.00	Each
Annual SaaS -Bidnet Direct (Periscope Source) up to 5 users. Contract lite version included	City and County Pop <250K	\$19,600	18%	\$16,072.00	Each
Annual SaaS - Bidnet Direct (Periscope Source) up to 5 users. Contract lite version included	City and County Pop <500K	\$32,000	18%	\$26,240.00	Each
Annual SaaS - Bidnet Direct (Periscope Source) up to 10 users. Contract lite version included	City and County Pop <750K	\$50,880	18%	\$41,721.60	Each
Annual SaaS - Bidnet Direct (Periscope Source) up to 10 users. Contract lite version included	City and County Pop <1M	\$75,408	18%	\$61,834.56	Each

3. Professional services pricing

Professional Services · Brand: Periscope Services · Service part number: N/A.

Service description	Service category	Service unit	MSRP	DIR discount % off MSRP	DIR customer price*
Senior Executive	Management/Leadership	Hour	\$315	9.75%	\$286.42
Project Manager	Management/Leadership	Hour	\$289	9.75%	\$262.78
Senior Business Analyst	Management/Leadership	Hour	\$268	9.75%	\$243.68
Change Management Lead	Change Management	Hour	\$289	9.75%	\$262.78
Training Delivery Consultant	Change Management	Hour	\$268	9.75%	\$243.68
Business Analyst	Specialist/Support	Hour	\$247	9.75%	\$224.59
Strategic Sourcing Analyst	Specialist/Support	Hour	\$195	9.75%	\$177.31
Technical Architect	Specialist/Support	Hour	\$247	9.75%	\$224.59
Programmer/Developer	Specialist/Support	Hour	\$247	9.75%	\$224.59

Prices marked "Available Upon Request" are quoted on request. Source: Department of Information Resources, Request for Offer DIR-CPO-TMP-570, Bid Package 2 — Itemized pricing sheet.